

# Ahmed Mohamed Hassan Suliman

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Aspiring for career enriching assignments as senior position in telecom or IT fields,

## PROFESSIONAL PROFILE

- ▶ A goal-driven, service oriented professional **with 16 years** total experience, 11 years in telecom industry and 5+ in IT field, and its project and planning, optimization and operation& maintenance.
- ▶ **Presently working with: Canar Telecommunications-Khartoum-Sudan (Etisalat subsidiary) as Manager/Quality & Business Performance.**
- ▶ Good understanding of making and reviewing of Scope of Work (SOW) documents, managing, monitoring and controlling the budgeting issues (CAPEX & OPEX),and fulfilling the defined network KPIs and KQIs.
- ▶ Holds excellent interpersonal & communication skills with abilities in team leadership & project management

## WORK EXPERIENCE

**Since Jan' 17<sup>th</sup> 2016 Canar Telecom Company-Sudan as Manager/Quality & Business Performance**

### Significant Highlight:

- ▶ Prepare, manage and monitor operation KPIs using a multitude of statistical intelligence from various sources and conduct analysis to monitor KPIs on Financial , Commercial & Operational activities and create summary of reports on monthly/ quarterly /half year and annual basis and compare with previous periods, devising and establishing a company's quality procedures, standards and specifications.

### Key focus areas:

1. Identify and quantify gaps in commercial, operational and financial performance areas & strategies through analysis of performance gaps.
2. Identify focus areas and suggest improvement in strategy.
3. Maintain updated KPIs as per the required frequency for analytical purposes.
4. Responsible for the development & monitoring of the strategies and its translation into actionable plans.
5. Project tracking to ensure projects are on course and standards are followed.
6. Monitor and push projects completion on timely manner and act as PMO.
7. Management of the roadmap in terms of prioritization based on the business impact on the strategy objectives.
8. Development a company-wide standards for all inter-departmental and cross functional processes, systems, and templates to standardize functions.
9. Drive continuous improvement of company strategy .
10. Review and develop all value chains and sections polices, standard and operation manuals ,make /assist in internal audit every quarter.
11. Gathering of data and production of information for management review.

## **May' 2015 – Jan' 2016 Canar Telecom Company-Sudan as Manager/Network Operation & Maintenance**

### **Significant Highlights:**

Managing teams of :

- ▮ Wired/Wireless Transmission
- ▮ VSAT/WiMax/WiFi
- ▮ CDMA/BSS
- ▮ Outside Plant(OSP)

## **April' 12-May '2015 Canar Telecom Company-Sudan as Team Leader/Optical Transmission**

### **Significant Highlights:**

- ▮ Leading optical transport network and transmission team, starting from access layer hubs, core layer and long haul back-hauling layer, in order to provide a telecom services to internal and external customers, VIP customers and telecom operators through state-of-the-art transmission technologies.
- ▮ Defining and tuning the section processes, policies and procedures.
- ▮ Developing team performance through coaching and facilitation.
- ▮ Member of committee as (technical reprehensive) to study the establishing of GPON/FTTx technology network.

## **Feb '11 – Apr '12: Canar Telecom Company-Sudan as Senior Engineer/Optical Transmission**

### **Significant Highlights:**

- ▮ Evaluate deployment of PTN (MPLS-TP) technology in core and convergence.
- ▮ SDH traffic mapping for new and existing networks.
- ▮ Transmission tender Evaluation/Vendors.
- ▮ Transmission budget planning and cost estimating.
- ▮ Supervising installation, testing and commissioning.
- ▮ Issuing acceptance certificate to vendors.
- ▮ Issuing project completion certificate to Finance..
- ▮ Transmission stock management.
- ▮ Processes and templates development and auditing.
- ▮ Network assets management (transport network items).
- ▮ Service provisioning (SDH, DWDM, PTN): SDH services, Ethernet services (Over SDH & DWDM)and MPLS-TP .

## **Nov '06 – Feb '11 Canar Telecom Company-Sudan as Technical Support /OMC Engineer**

### **Significant Highlights:**

- ▮ Handling the installation ,provisioning and troubleshooting of Huawei Optix OSN series 500,1500,2500& 3500 & 7500 +DWDM BS 1600G + Metro 1000 V2 & V3
- ▮ First line support for all Canar network (NGN,Data Com,Tx,CDMA,Access) Management systems

## **Mar '05 – Oct'05 UNICEF – SUDAN COUNTRY OFFICE - ICT Consultant**

### **Significant Highlights:**

- Supervise the team who work in installation of new:

- Hardware (Desktops, Laptops, printers, scanners,...etc)
- Software ( MS Win XP-MS Office XP- Lotus Notes- Symantec antivirus,...etc)
- ▮ Provide and analyze report of equipment problems, diagnosing of source of problem, fixing the problem if possible
- ▮ Cross check inventory records for the 10 offices and prepare a comprehensive inventory report.
- ▮ Prepare and keep proper filing system for inventory records, PABX and property forms.
- ▮ Administration and troubleshooting of 7 network servers(PDC,Lotus notes, print serv,ProMS,...etc) working with Win 2000,NT,2003
- ▮ Assist the Help Desk & Tech. support team.

**Significant Highlights:**

➤ **Network Administration Responsibilities:**

- Novell 5.11 Operating System (under Windows):
- Administration of 50 workstations.
- Troubleshooting all PC's hardware and all its accessories.
- Daily network operation (Backup tapes using Arcserve, checking central antivirus,...etc)
- Maintains all servers, and provide technical support for all users.
- Fidelio Systems:
- I. Fidelio FB (Food & Beverage) (That managing all hotel's stores)
- Administration of all users rights
- Configuration and system maintenance.
- II . Fidelio FO (Front Office) :(That managing hotel's rooms).
- Administration of all users rights.
- Configuration and system maintenance.

➤ **Lotus Cc Mail :**

- Administration of the mail system and doing the dial up connection for external incoming and outgoing messages by Equant connection manager .
- Managing users addresses & rights by Cc Admin.

➤ **Telecommunication Responsibilities:**

- Alcatel 4400a Switch ( PABX):
- Administration and maintenance of PABX- Alcatel switch which contains two CPUs (main & standby) on one shelf and contains 40 international lines and 315 internal extensions.
- TMS (Telephone Management System):
- Administration of system that links with Fidelio FO by special interface to managing and controlling cost of calls and reporting it, and it is controlling messages and wakeup calls in telephones sets,

➤ **Other Responsibilities:**

- **Saflok:** (Electronics Doors Locks)
- Managing and Administration all users,
- Programming (reprogramming) door locks.
- Programming Masters and emergency and high levels cards.
- **GuestLink :** (TV System)
- Managing and Administration TV Network.
- Programming (reprogramming) all TV channels.
- Provide Training for hotel staff:
- Provide Computer Introduction's Training for Hilton Staff members.

### **Significant Highlights:**

- ▶ Assembly and troubleshooting of PCs and its accessories
- ▶ Installation (hardware and configuration) of LANs under Windows NT 4.0
- ▶ Installation of WANs (Data Communications over HF Radio) for data communications in Military Service Project May 2002 Al Rank, El Damazin and Juba

### **University Lecturer:**

- ▶ December 2004 - March 2005 : Garden City College for Science & Technology Khartoum -Sudan  
Course: Computer Architecture.
- ▶ Sept 2003 - Sept 2004 : Al Thaqur College of Technology -& Al Ahlia College – Computer Dept. – Port Sudan  
Courses:
  - Computer Networks and Telecommunications
  - Computer Architecture
  - Operating Systems

### **ACADEMIC & CREDENTIALS**

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- **M.Sc in Electronics – Networks & Computer Engineering** Sudan University : ongoing (Expected 2017)
- **MBA (Master of Business Administration)** University of Khartoum-Sudan : 2016
- **B.Sc Hon 2<sup>nd</sup> Class Div 1: Computer Engineering** - University of Gezira-Sudan : 2001

### **Summary of Professional TRAININGS & WORKSHOPS**

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#### **Trainings**

- ▶ Optix OTN 8800 2<sup>nd</sup> Training course –Huawei Malaysia Training Centre Oct 2015
- ▶ DWDM + Intro of OTN in Transmission Networks - HUAWEI – CHINA Nov 2013
- ▶ PMP Preparatory Course Sudan-ICQ Jan-13
- ▶ PTN (MPLS-TP) in Transmission Networks ZTE-CHINA Sep-12
- ▶ SDH & Intro of ASON Transmission Networks HUAWEI – CHINA Jun-07

#### **Forums :**

- ▶ Small Cells & Wifi Summit MENA as keynote Speaker & Advisory Board Member Dubai-2013 & 2014
- ▶ Evolving Access Network Conference (GPON & FTTx ) as attendee -Etisalat Academy – UAE May-07

### **PERSONAL SNIPPETS**

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Date of Birth:	4 <sup>th</sup> December 1976
Address:	<b>Khartoum - Sudan</b>
Languages Known:	English and Arabic
Nationality:	Sudanese
Driving License No.:	International License Holder
Marital Status:	Married
No. of Dependents:	<b>Three</b>